



**Crossover SOLUTIONS™**

**FLOOR NT**

*Downside risk protection with limited upside potential.*

## How does it work?

- Lock-in your futures price floor at \$4.00 (example)
- Lock-in your Next Target at \$4.50 (example)
- Price bushels each day at either your Floor or Next Target
- Additional Offer of a like quantity if market is above NT on the Next Target Date



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### Protect your downside risk...

This model prices an even increment of bushels each day for a given pricing period at the guaranteed futures price floor or the NT (Next Target).

**Minimum Price...** When a producer commits bushels into the Crossover Floor NT, AgriVisor will lock in a futures price floor on the initial quantity. This benefits the producer by guaranteeing them that none of those bushels will be sold at a price lower than the floor established.

*For example, if the futures price floor for December is \$4.00 and December futures close at \$3.60, the producer will still receive \$4.00 futures for those daily bushels.*

**Next Target Price (NT)...** With the Crossover Floor NT, producers will have limited upside participation in the market. When the producer commits his bushels, AgriVisor will lock-in his futures price floor as explained above and we will also lock in the Next Target (NT) Price at the same time. The unique pricing mechanism in this contract lets Producers price bushels at the NT Price if the market Floor.

*For example, if the futures Price Floor for December is \$4.00 closes higher than their established Futures Price and our NT Price has been established at \$4.50, if December futures close at \$4.05, then those daily bushels price at \$4.50--daily market close at \$4.05 is higher than the Futures Price Floor of \$4.00.*

### Additional Offer at NT (Next Target)...

If on the NT (Next Target) date specified in the contract, the futures

above the NT price, the producer would owe another like quantity and quality of grain at the established NT price. If the market closes below the established NT price on the final pricing day, then the bushels are not priced and the producer is obligated to deliver those bushels and price them through a marketing program offered by the participating elevator.

*For example, on the NT Date, our established NT Price is \$4.50 and the market closes at \$4.60. The producer owes another like quantity and quality of bushels at \$4.50.*

*If the market would close at \$4.49 on the NT Date, then the Producer would still be obligated to deliver the grain, but could choose to market the grain through any program offered by the participating elevator.*

Crossover Solutions allow producers to diversify the way they manage price risk. Consider selling in small percentages up to 30% of your APH or your level of coverage for revenue based crop insurance by using Crossover Solutions to help add discipline and diversity to your marketing plan.



With today's volatile markets, it's hard to make a decision. Protect your downside and keep some upside potential open by utilizing Crossover Solutions.

Talk to your Risk Management Specialist for more details...

